

# GETTING TO KNOW OTHERS USING THE 6 H's CONCEPT...

## Purpose to KNOW Others!

...In humility, **value others** above yourselves,  
not looking to your own interests  
but each of you look to the interests of others.

Philippians 2:3,4

- The order of these 6 H's has purpose.
- You create the questions.
- Asking secondary questions shows you are listening.
- You must be genuine.

|                   |   |
|-------------------|---|
| <b>H</b> istory   | ...Where are you from? Who lives in your home?                                      |
| <b>H</b> ero      | ...Who has influenced you? ( <i>family, friend, someone you admire?</i> )           |
| <b>H</b> ighlight | ...What's an accomplishment you've done?... And do brag about it, I'd love to know! |
| <b>H</b> oney     | ...Do you have a Honey? ( <i>the love of your life</i> )                            |
| <b>H</b> eartache | ...What's a heartache you have experienced?   |
| <b>H</b> ope      | ...What gives you hope? What makes you want to wake up in the morning?              |

**The 6 H's is a tool.** The more you use them to take conversations deeper, the less you will think of them as **H** questions. But your familiarity with them will make you skillful in conversations. **Authenticity** is non-negotiable! Your own vulnerability to share appropriate parts of your story will make you KNOWN to them, and it gives them grounds to trust you with their information. Friendship happens when the other says, "What! You, too?"

### A couple more thoughts...

**Ask God for Wisdom** in how far you should go through these questions with anyone. Surprisingly, it can be easier to go through all the 6 H's in one setting on a flight, or with a total stranger you may not see again.

**BUT for those whom you know well** (such as family or close friends), the 6 H's may be better used with no hurry. Take your time. It can be a weekend where you may have more of a focused time together, or over a period of weeks or months. This is not a gimmick. You must be for real.

You can also use this idea in a group setting by asking them to discuss the 6 H's with one person they do not know so well (allowing 15 minutes each, one on one); and then use a ball toss to ask each person what they learned about the person they interacted with. This exercise can be done within 30 minutes for 20 people!

### What would it be like to use the 6 H's to GET TO KNOW GOD as you read the Bible & Pray?

|                   |   |
|-------------------|---|
| <b>H</b> istory   | ...What do you tell me about your history with mankind?                             |
| <b>H</b> ero      | ...Who are the heroes for the faith in the Bible?                                   |
| <b>H</b> ighlight | ...What's accomplishments have you done?... And do brag about it, I'd love to know! |
| <b>H</b> oney     | ... Who do you love? Who is the love of your life?                                  |
| <b>H</b> eartache | ...What heartache have you experienced? What breaks your heart?                     |
| <b>H</b> ope      | ... What gives you hope? What makes you want your heart beat for us?                |