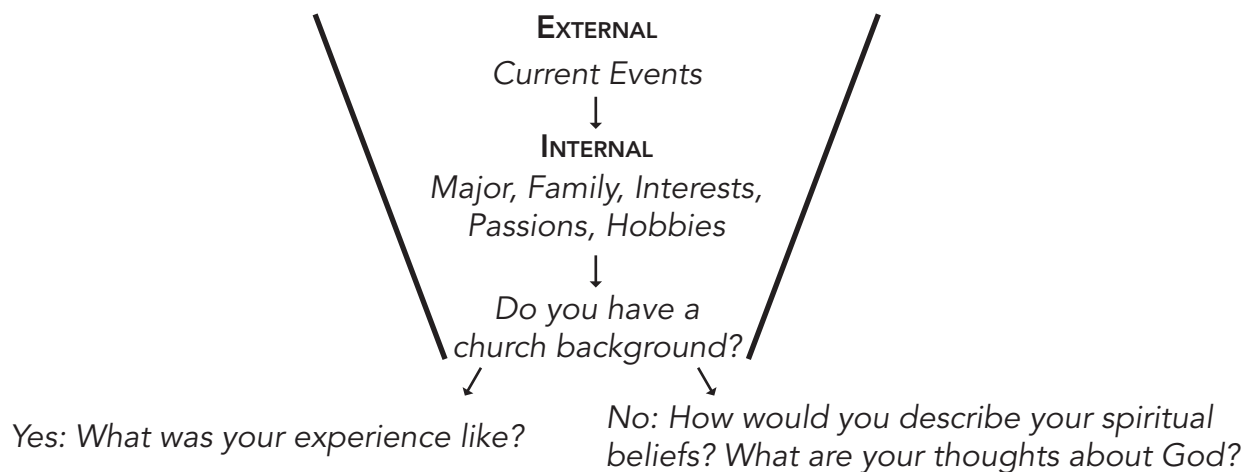


## FUNNELING CONVERSATIONS

**Colossians 4:2-3** *"Continue steadfastly in prayer, being watchful in it with thanksgiving. At the same time, pray also for us, that God may open to us a door for the word, to declare the mystery of Christ."*

**Proverbs 20:5** *"The purposes of a man's heart are deep waters, but a man of understanding draws them out."*

Jesus was a master at asking Questions. The gospels record Jesus asking 94 questions in Mathew, 59 in Mark, 82 in Luke, and 49 in John. Sometimes he would even answer someone's questions with a question! In evangelism, you don't need to have all the right answers, just ask the right questions! Use questions to "draw out" the purpose of their heart. In order to "open the door for the word," Funnel the conversation to Christ through External, Internal, and Eternal questions!



### TOP INTERNAL QUESTIONS

1. What would you say is your purpose in life?
2. When you graduate, how do you want your classmates to remember you?
3. Have you ever been to church? What's your church background?
4. What is the most significant or challenging thing you've done in your life?

### TOP ETERNAL QUESTIONS

1. If you could know God in a personal way, would you want to?
2. Do you ever think about spiritual things? How would you describe your spiritual beliefs?
3. What is your perspective of Jesus Christ? Who would you say He was?
4. Most people in the South call themselves Christians, what do you think it really means to be a true follower of Christ?
5. Have you ever read the Bible? Do you have a favorite passage or verse?
6. Every book has a theme. What do you think the main theme of the Bible is?
7. On a scale of 1-10, how confident are you that you will spend eternity with God?
8. If you were standing before God and He asked you, "Why should I allow you to enter My Heaven?" What would you say?