

## APEST: Lifelong Influencing Styles

	<b>Apostles</b>	<b>Prophet</b>	<b>Evangelist</b>	<b>Shepherd</b>	<b>Teacher</b>
<b>Definition</b>	A person who is on a mission of being sent, and those who have the apostolic style influence others by emphasizing the work of sending and multiplying	Guardians of the covenant relationship, calling out sin and challenging God's people to greater fidelity to God, his Word and his ways.	Influence by recruiting others to the cause, who love to share the gospel and proclaim the truth about Jesus.	Called to nurture spiritual development, maintain communal health, and engender loving community among the people of God	Mediate wisdom and understanding. Brings comprehensive understanding of the revelation given to the church
<b>Phrase</b>	Sends and extends	Questions and critiques Question and reform	Invites and gathers Recruits and gathers	Protects and provides	Explains and organizes Understand and explain
<b>Leadership Style</b>	decisive and strategic	demonstrative and motivational	motivational and persuasive	inclusive and collaborative	Analytical and prescriptive
<b>Contributes to the Team</b>	Laying new foundations; not afraid to push boundaries	Anchor the movement in God's values and help realign team when team is out of sorts; strong intuition of right and wrong	relational and communal with emphasis on novelty	contribute by cultivating relationship and integrating people into a socially cohesive network that fosters relational growth	Natural trainers, good at systematizing and articulating truth
<b>Answers the Question</b>	"Will this help increase our mission?"	"Will this help embody God's concerns?"	"Will this help us bring people to the point of conversion?"	"How will this affect the organization and people in the community?"	"How does this line up with theology and Scripture?"
<b>When out of balance or immature</b>	they can come across as driven, demanding, and insensitive	can tend toward being ideological, shortsighted, and simplistic	may appear to be willing to do anything to make the deal, and they might be seen as not demanding enough.	can manifest as an obsessive need for harmony and an aversion to risk.	shadow side – ideological, seeking conformity, and may lack urgency when it is required.
<b>Other Characteristics</b>	Drawn to design, thinking about the overall system; missional focus; Adventurous and futuristic	Sensitive to God and what's important to him; Love for what is true and right; Asks questions; sometimes a provocateur, deconstructing and critiquing current systems and structures	Love meeting new people and wooing them into relationship; value the gospel story and have the ability to share that story in everyday ways and language	Natural instinct to protect the community from danger and provide for its needs, both communally and individual; drawn to nurture communities they lead, focused on healing and wholeness	Find great satisfaction in helping others learn truth and wisdom



**Pioneering  
Entrepreneurial  
Types**

**Builder  
Developer  
Types**



**Apostles**

**Prophets**

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